

Succession Coaching

Is this you?

You are preparing to hand off the leadership of your business from one generation to the next. You face a variety of challenges, from identifying the right successor, to navigating the financial and legal details, to ensuring stability and buy-in throughout the transition.

What we do

Redpoint facilitates a process that results in a thoughtful, detailed, explicit succession plan that all members of your family or executive team can support. We then guide you through the succession plan implementation. Our three-phase process begins with thoroughly exploring your organizational dynamics, goals and priorities, then moves forward to develop and implement your succession plan.

Our approach is collaborative and client centered. You bring the know-how and passion for your business. We provide strong coaching, facilitating, teaching skills and proven techniques. Our style is structured and results oriented. Together we will focus on surfacing all outstanding issues, developing a smart succession plan with buy-in from key staff, and achieving measurable results.

How You and Your Business Benefit

Working with us you will:

- choose the right successor and have him/her trained, coached and ready to take charge of your business,
- plan and start implementing the leadership transition,
- finalize and implement the most tax efficient legal and financial transaction, and
- protect and build upon family relationships by involving all working family members in the process.

The Redpoint Difference

We bring 35+ years of combined experience working with family businesses. We understand the particular dynamics common in family-run operations.

We drive positive change with a focus on outcome and results.

What we do works. We offer a 100 % money back guarantee if you're not satisfied.

We work for a flat fee; no clock-watching is required.

Who We Are

Lauren Owen, MBA, has 25 years of experience working with family-owned and closely held businesses across diverse industries, providing insights and strategies for attaining the critical factors required for superior performance.

Urs Koenig, PhD, MBA specializes in leadership development for business owners and senior executives, helping them to lead more effectively and improve their bottom line while finding more personal fulfillment in their work.