

Don't Let the Seven D's Bust Your Business: How to survive and thrive through transitions and trying times

As a business owner, you know that there is no end to the things that can keep you awake at night! Some you can control, and others you can't. This workshop is all about what you can control: identifying the main risks and transition times that face every business and learning how to navigate through them. This hands-on workshop will be full of real-life case studies and examples of businesses that hit one or more of the seven D's. Some survived, some did not, and you'll learn what key steps the survivors took that made the difference.

What you will learn:

- The seven "D's" that can bust a business: Death, Disability, Divorce, Departure, Dispute, Disagreement, and Dissolution
- How to mitigate the risk of a "D" event *ahead of time*
- How to plan for and manage ownership transition
- The different types of transition
- Why a good buy-sell agreement is a must for any business, at any stage and the six items that must be covered in the agreement
- The four elements that must be addressed in any good succession plan

You'll leave with checklists you can apply immediately *and* a concrete course of action that will help your business not only survive, but thrive.

Length:

90 minutes

About Redpoint Succession and Leadership Coaching

Redpoint helps business leaders achieve lasting, positive change for themselves and their businesses. Founders Lauren Owen and Urs Koenig are skilled and entertaining speakers who bring decades of experience and deep knowledge of proven leadership strategies to guide business owners, founders and successful executives in the corporate and not-for-profit world.