

The Partnership Pre-Nup: Why Your Business Absolutely Must Have A Good Buy-Sell Agreement

As with most relationships, business partnerships start off with the best of intentions, but often don't end up that way. Life and death happen. People move on, disagree, die, or suffer debilitating health problems. The very best time to deal with such concerns is before the occurrence of a problem, not after. Prevent major problems in the event of the death/disability/or departure of a partner with a strong buy-sell agreement. Think of a buy-sell agreement as a "partnership pre-nup."

In this workshop, you'll learn:

- The Seven "Ds" – the seven events that need to be addressed in your buy-sell agreement
- How to develop a buy-sell agreement for your business
- If you are a sole-proprietor without partners, you'll learn what you must do now to protect your surviving family members in the event of your death or disability.

Length:

90 Minutes

About Redpoint Succession and Leadership Coaching

Redpoint helps business leaders achieve lasting, positive change for themselves and their businesses. Founders Lauren Owen and Urs Koenig are skilled and entertaining speakers who bring decades of experience and deep knowledge of proven leadership strategies to guide business owners, founders and successful executives in the corporate and not-for-profit world.